

Communication in Computer Science

**That is the question  
(at the end of your talk)**

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# Handling questions at the end of a talk

- Most PhD students rush to answer, as if they were passing an exam.
- But **you are not passing an exam.**

# Questions at an exam

- The questions are **standard**.
- The answers **are standard too**.

# Questions at the end of a research talk

- The questions are **open**.
- The answers **are open too**.

# An imperative

You **must** show  
that you **understand the question**  
**before** you even start answering it.

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You **must** show  
that you **understand the question**  
**before** you even start answering it.

Do not even try to bluff your way through.

# The problem with questions

- They are rarely clear.
- Not everybody in the room hears them.  
(The bigger the room, the more so.)

# The problem with questions

- They are rarely clear.  
So how can their answer be clear?
- Not everybody in the room hears them.  
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# The problem with questions

- They are rarely clear.  
So how can their answer be clear?
- Not everybody in the room hears them.  
(The bigger the room, the more so.)  
So how can their answer be useful to all?

# The real problem about questions (1/2)

It is harder to ask a sensible question  
than to supply a sensible answer.

(Persian proverb)

# The real problem about questions (2/2)

“If I had an hour to solve a problem  
and my life depended on the solution,  
I would spend the first 55 minutes  
determining the proper question to ask.

– Albert Einstein (allegedly)

Concrete example:  
Tim Powers's acknowledgments  
in "On Stranger Tides"

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To [...]

for **clear answers to unclear questions.**

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- **Only** answer it once you **both agree about it**.

# How to handle a question

The goal is **to communicate**.

- Show that you **understand the question**.
- Are you able to **repeat the question**?
- You may even need to **restate it**.
- **Only** answer it once you **both agree about it**.

Then you will be able to **truly communicate**.

# Elementary reminder

A communication involves:

- a sender,
- a receiver (or several receivers), and
- the transmitted information.

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A communication involves:

- a sender,
- a receiver (or several receivers), and
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Whether you are the sender **or a receiver**,  
your goal is to **maximize the throughput**.

# Transcribing questions

Questions are **the salt of your research talk.**

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Questions are **the salt of your research talk**.

So give them **your complete attention**.

By force, you will forget the previous question to concentrate on the current one.

So **have someone else transcribe them**  
(as well as your answers).

NB. Two transcribers are better than one.

# Transcribed questions and answers

Identify **who** asks each question.

Afterward, **revisit the transcripts**,  
and don't hesitate to **get back**  
**to the person who asked a question.**

# Handling questions

The golden rule still applies:

**ALWAYS** repeat the question.

It gives you time to **identify its nature**.

- **Technical question**: give a technical answer.
- **Friendly question**:  
use it to make your point even better.
- **Challenging question**: be upfront.

# Here is what can happen

- best-case scenario:  
mind-opening questions
- second best-case scenario:  
clarifications are sought
- your contribution is challenged
- your assumptions are challenged
- you are personally challenged

# Mind-opening questions

- be thankful
- repeat the question  
(possibly summarizing it or rephrasing it)
- do science!

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These are ammunitions for your next paper.

Isn't it nice that someone is taking notes?

# Clarifications are sought

- be thankful
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- clarify



# Clarifications are sought

- be thankful
- **repeat the question**  
(possibly summarizing it or rephrasing it)
- clarify

These are ammunitions for revising your paper.

Isn't it nice that someone is taking notes?

# Your **contribution** is challenged

- originality / novelty,
- effectiveness,
- accuracy,
- correctness,
- potential to scale up,
- underlying methodology,
- or whatever.

# Response

1. **repeat the question**

(possibly summarizing it or rephrasing it)

2. check that you are in agreement  
about the point of the question

3. answer using the arguments deployed  
in the **body** of your paper  
(there is no need to invent)

# Remember

- you are not alone
- your paper was peer-reviewed
- your PhD advisor is here to back you up

Do **not** take these questions personally.

# Your **assumptions** are challenged

The whole approach is claimed

- to be solved already,
- to be misguided,
- to be flawed,
- to come too late,
- to come too early,
- or whatever.

# Response

1. **repeat the question**

(possibly summarizing it or rephrasing it)

2. check that you are in agreement  
about the point of the question

3. answer using the arguments deployed  
in the **introduction** of your paper  
(there is no need to invent)

# Remember

- you are not alone
- your paper was peer-reviewed
- your PhD advisor is here to back you up

Do **not** take these questions personally.

# Your **standpoint** is challenged

The whole approach is claimed

- to be not new,
- to be not original,
- to be done already,
- to be sub optimal,
- to be already superseded,
- or whatever.



# Response

1. **repeat the question**

(possibly summarizing it or rephrasing it)

2. check that you are in agreement  
about the point of the question

3. answer using the arguments deployed  
in the **related work** of your paper  
(there is no need to invent)

# Remember

- you are not alone
- your paper was peer-reviewed
- your PhD advisor is here to back you up

Do **not** take these questions personally.

# Message vs. messenger

You are **personally** challenged:

- bad taste,
- short sightedness,
- incompetence,
- dishonesty,
- or whatever (e.g., smelly feet).

# Response

1. **repeat the question**, and make sure that its outrageousness comes across clearly
2. check that you are in agreement about the point of the question; most of the time, the questioner will then back down
3. the rest of the time, answer **using only objective arguments**

# Remember

- Convey that you are here to do science, not to brawl.
- You are not alone:  
the session chair is watching over you  
and maintaining scientific standards.

Do **not** take these questions personally.

# A sample of questions and answers

The next slides contain questions  
and possible answers.

# Example question #1.1

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 1:**

# Example question #1.1

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 1:** The question is: “Wouldn't it have been simpler to use co-induction?”



## Example question #1.1

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 1:** The question is: “Wouldn't it have been simpler to use co-induction?”  
That's a very good point.

## Example question #1.1

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 1:** The question is: “Wouldn't it have been simpler to use co-induction?”

That's a very good point. No.

I tried, and induction is actually simpler.

## Example question #1.2

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 2:**

## Example question #1.2

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 2:** The question is: “Wouldn't it have been simpler to use co-induction?”

## Example question #1.2

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 2:** The question is: “Wouldn't it have been simpler to use co-induction?”  
That's a very good point.

## Example question #1.2

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 2:** The question is: “Wouldn't it have been simpler to use co-induction?”  
That's a very good point. Perhaps.  
That's worth looking into.

## Example question #1.3

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 3:**

## Example question #1.3

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 3:** The question is: “Wouldn't it have been simpler to use ...”

I am sorry. Co-inducwhat?



## Example question #1.3

**Q.** Wouldn't it have been simpler to use co-induction?

**A, Version 3:** The question is: “Wouldn't it have been simpler to use ...”

I am sorry. Co-inducwhat?

Naah. Be prepared. Talk to your advisor.

## Example question #2

**Q.** Wasn't this known already?

**A.**

## Example question #2

**Q.** Wasn't this known already?

**A.** The question is:

“Wasn't this known already?”

## Example question #2

**Q.** Wasn't this known already?

**A.** The question is:

“Wasn't this known already?”

To the best of my knowledge, no,  
it wasn't, witness our related work.

[Bringing your paper to the rescue.]

## Example question #2

**Q.** Wasn't this known already?

**A.** The question is:

“Wasn't this known already?”

To the best of my knowledge, no,  
it wasn't, witness our related work.

What do you have in mind?

## Example question #3

**Q.** Isn't your main theorem a corollary of Erdős's theorem?

**A.**

## Example question #3

**Q.** Isn't your main theorem a corollary of Erdős's theorem?

**A.** **The question is:** "Isn't my main theorem a corollary of Erdős's theorem?"

## Example question #3

**Q.** Isn't your main theorem a corollary of Erdős's theorem?

**A.** **The question is:** "Isn't my main theorem a corollary of Erdős's theorem?"

Good question.

Which theorem do you have in mind?

**[There are so many of them...]**



# Example question #4

**Q.** Blah blah blah.

**A.**

## Example question #4

**Q.** Blah blah blah. Blah blah.

**A.**

## Example question #4

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah.

**A.**

## Example question #4

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah?

**A.**

## Example question #4

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah?

[There is a short question in there. Where?]

**A.**

## Example question #4

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah?

**A.** The question, I believe, is “Blah blah?”

[The audience might applaud here.]

## Example question #4

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah?

**A.** The question, I believe, is “Blah blah?”  
...(and then provide an appropriate answer)...

## Example question #5 (Tony Hey)

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah. Blah blah blah.

**A.**



## Example question #5 (Tony Hey)

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah. Blah blah blah.

[Note: there are no question marks in sight.]

**A.**

## Example question #5 (Tony Hey)

**Q.** Blah blah blah. Blah blah. Blah blah blah  
blah blah. Blah blah blah blah blah blah blah  
blah blah blah blah blah blah. Blah blah blah.

[Note: only if you are very senior!]

**A.** Could you crystallize what you said  
into a question?

## Example question #6

**Q.** I don't like your approach at all.

(Blah blah (blah blah) ((blah blah blah) blah  
((blah) in Lisp (blah))) (blah))

**A.**

## Example question #6

**Q.** I don't like your approach at all.

(Blah blah (blah blah) ((blah blah blah) blah  
((blah) in Lisp (blah))) (blah))

**A.** I like Lisp too,

## Example question #6

**Q.** I don't like your approach at all.

(Blah blah (blah blah) ((blah blah blah) blah  
((blah) in Lisp (blah))) (blah))

**A.** I like Lisp too,

[Here's looking for the common ground.]

## Example question #6

**Q.** I don't like your approach at all.

(Blah blah (blah blah) ((blah blah blah) blah  
((blah) in Lisp (blah))) (blah))

**A.** I like Lisp too, but I am sorry:  
what was your question?

## Example question #6, contd

**Q.** It wasn't a question, it was a criticism.  
I really don't like your approach at all.

**A.**

## Example question #6, contd

**Q.** It wasn't a question, it was a criticism.

I really don't like your approach at all.

**A.** You don't like our approach at all.



## Example question #6, contd

**Q.** It wasn't a question, it was a criticism.

I really don't like your approach at all.

**A.** You don't like our approach at all.

[Still looking for the common ground.]

## Example question #6, contd

**Q.** It wasn't a question, it was a criticism.

I really don't like your approach at all.

**A.** You don't like our approach at all.

Great.

[However, there are no problems.]

## Example question #6, contd

**Q.** It wasn't a question, it was a criticism.

I really don't like your approach at all.

**A.** You don't like our approach at all.

Great. Let's talk at the break.

[There are opportunities.]

## Example question #6, contd

**Q.** It wasn't a question, it was a criticism.

I really don't like your approach at all.

**A.** You don't like our approach at all.

Great. Let's talk at the break.

Anyone else has a question? **[Moving on!]**

## Example question #7

**Q.** More than a question,  
I want to make a comment.  
Blah blah blah.

**A.**

## Example question #7

**Q.** More than a question,  
I want to make a comment.  
Blah blah blah.

**A.** Thank you very much.

[Be kind. Let him unwind.]

## Example question #7

**Q.** More than a question,  
I want to make a comment.  
Blah blah blah.

**A.** Thank you very much.

[Be kind. Let him unwind.]

[Plus, he is offering you perspective.]

## Example question #8a

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.**



## Example question #8a

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.** **The question is:** as a young researcher,  
how difficult was it to start on this problem,  
and keep going. [Blah, blah, blah, blah.]

## Example question #8a (NB!)

**Q.** As a young woman, ← slanted question  
how difficult was it to start on this problem,  
and keep going?

**A.** The question is: as a young researcher,  
how difficult was it to start on this problem,  
and keep going. ← straightened question

## Example question #8**b**

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.**

## Example question #8b

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.** **The question is not** about gender.

## Example question #8b

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.** **The question is not** about gender.

This problem is hard:

it required hard work all the way through.

## Example question #8b

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

[A lame question calls for a lame answer.]

**A.** **The question is not** about gender.

This problem is hard:

it required hard work all the way through.

## Example question #8c

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.**

## Example question #8c

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.** **The question is** about my gender.



## Example question #8c

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.** **The question is** about my gender.  
Do you have a technical question?

## Example question #8c (NB!)

**Q.** As a young woman,  
how difficult was it to start on this problem,  
and keep going?

**A.** The question is about my gender.

Do you have a technical question?

**Danger, Will Robinson!**

# Stay objective

Your talk is about **your message**,  
**not** about **the messenger**.

Don't let irrelevant questions derail your talk.

# Stay objective

Your talk is about **your message**,  
**not** about **the messenger**.

Don't let irrelevant questions derail your talk.

(If needed, though, ask “Is this relevant?”)

## Example question #9

**Q.** You don't seem to understand  
blah blah blah blah etc.

**A.**

## Example question #9

**Q.** You don't seem to understand  
blah blah blah blah etc.

**A.** You are saying that we don't understand  
the blah method. **⟨brief dramatic pause⟩**

## Example question #9

**Q.** You don't seem to understand  
blah blah blah blah etc.

**A.** You are saying that **we** don't understand  
the blah method. **<brief dramatic pause>**

**[NB: "we", not "I". Don't make it personal.]**

## Example question #9

**Q.** You don't seem to understand  
blah blah blah blah etc.

**A.** You are saying that we don't understand  
the blah method.

I think we do. Let's talk about it at the break.



# Example question #10

**Q.** You don't seem to know  
blah blah blah blah etc.

**A.**

# Example question #10

**Q.** You don't seem to know  
blah blah blah blah etc.

**A.** You are saying that in the paper,  
the related work is incomplete.

# Example question #10

**Q.** You don't seem to know  
blah blah blah blah etc.

**A.** You are saying that in the paper,  
the related work is incomplete.

[Note how the personal attack is deflected.]

# Example question #10

**Q.** You don't seem to know  
blah blah blah blah etc.

**A.** You are saying that in the paper,  
the related work is incomplete.

I am a bit surprised: we were pretty thorough  
and the reviewers told us so.

# Example question #10

**Q.** You don't seem to know  
blah blah blah blah etc.

**A.** You are saying that in the paper,  
the related work is incomplete.

I am a bit surprised: we were pretty thorough  
and the reviewers told us so.

[Note the authority argument.]

# Example question #10

**Q.** You don't seem to know  
blah blah blah blah etc.

**A.** You are saying that in the paper,  
the related work is incomplete.

I am a bit surprised: we were pretty thorough  
and the reviewers told us so.

But thanks: can you tell me more at the break?

# A beginner's mistake

Answering a question  
by (essentially) repeating the talk.

No question is that general.

# And if there are no questions?

- Say “thank you” again, and pack up.



## And if there are no questions?

- Say “thank you” again, and pack up.
- If you have a computer demo,  
now is a good time to remind the audience.

## And if there are no questions?

- Say “thank you” again, and pack up.
- If you have a computer demo,  
now is a good time to remind the audience.
- (seen at TLCA’01)  
“Good! Then  
let me show you a couple more slides.”

# Secret weapon

You don't understand the question,  
or it would take too long to answer:

“Let's take this offline.”

**The plus:**

**The minus:**

# Secret weapon

You don't understand the question,  
or it would take too long to answer:

“Let's take this offline.”

**The plus:** you stay in control.

**The minus:**

# Secret weapon

You don't understand the question,  
or it would take too long to answer:

“Let's take this offline.”

**The plus:** you stay in control.

**The minus:** not at your PhD defense...

# Do

Make sure that  
all the terms of the question are defined.

# Do

Make sure that  
all the terms of the question are defined.

When you speak, be careful with idioms  
when you are not a native speaker.

# Don't

**Don't use slang,**

especially if you are not a native speaker.

Slang terms mean something else

than what you think it means.

(cf. “Inconceivable!” in *The Princess Bride*)



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**Don't use slang,**

especially if you are not a native speaker.

Slang terms mean something else than what you think it means.

(cf. “Inconceivable!” in *The Princess Bride*)

If the question is “What is X?”,  
don't say: “X, it's when ...”

It reveals **muddled thinking**.

# Don't

**Don't use slang,**

especially if you are not a native speaker.

Slang terms mean something else than what you think it means.

(cf. “Inconceivable!” in *The Princess Bride*)

If the question is “What is X?”,  
don't say: “X, it's when ...”

It reveals **muddled thinking**.

At an oral exam, don't say

“I knew you would ask this question.”

# Avoid clashes (1/2)

Setting: a compiler optimization is presented.  
It is actually unsound,  
for an interesting technical reason.

Attendees hope for an interesting discussion,  
but here is what happens at the end of the talk:

## Avoid clashes (2/2)

An attendee (jumping at the speaker's jugular):

“**Your** optimization is WRONG.

So if **I** write a program for **your** compiler, ...”

## Avoid clashes (2/2)

An attendee (jumping at the speaker's jugular):

“Your optimization is WRONG.

So if I write a program for your compiler, ...”

The speaker (interrupting just as rudely);

“Well I don't care about you.”

## Avoid clashes (2/2)

An attendee (jumping at the speaker's jugular):

“Your optimization is WRONG.

So if I write a program for your compiler, ...”

The speaker (interrupting just as rudely);

“Well I don't care about you.”

And there is no technical discussion...

## Avoid burns (1/2)

After an academic talk about V8 (in Chrome):

Question (sort of): you could have done this  
and you could have done that and why didn't  
you do this and why didn't you rather do that etc.

## Avoid burns (1/2)

After an academic talk about V8 (in Chrome):

Question (sort of): you could have done this and you could have done that and why didn't you do this and why didn't you rather do that etc.

Lars Bak (after a technically patient while):

You really have nice points and nice ideas.

But V8 is open source – where are your entries and your contributions?



## Avoid burns (2/2)

You are PhD students and here to do science.

Don't feed enmity if you can:

- offer questions about the message, don't assault the messenger; and
- offer answers about the question, don't slam the questioner.

## Avoid burns (2/2)

You are PhD students and here to do science.

Don't feed enmity if you can:

- offer questions about the message, don't assault the messenger; and
- offer answers about the question, don't slam the questioner.

And if you can't, control yourself, like Lars.

# Summary

- questions are the salt of your research talk
- have someone transcribe the Q/A session
- **repeat each question** and identify its nature
- check there is a common understanding
- answer in a commensurate way
- stay objective: your message matters, the messenger, less so
- live to fight another day

# Exercise

Prepare answers on one the following topics:

- you presented a new research concept
- you implemented a software artifact
- you pass a university oral exam
- you presented your thesis work  
in a job interview